The MOD2 Link

MOD2 INC.

MOD2's Latest Features

Pricing History for Owners & Top-level Management

The *Pricing History* is a new feature in MOD2 wherein different price levels such as true cost, static price buckets, suggested mark-ups, as well as past invoice prices may be seen. This feature is especially useful to owners, managers, and the production department of the company. Having a record in MOD2 of the company's pricing history enables users to quote prices more accurately knowing that it displays the previous charges they have issued for particular items and customers. It is a powerful tool that top-level managers could use to further enhance the flexibility of their item pricing.

 # Pricing History screen in MOD2

The image above is a screenshot of the main screen of the pricing history. This feature can be found under *History* options of a particular inventory item.

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Check out the new website of MOD2!
www.mod2.com

What's Inside / Highlights

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Frequently Asked Questions

Q[1]: I have already sent an invoice to the customer but I forgot to include the freight charges. Is there a way to enter a freight only invoice?

A[1]: Yes there is. For you to be able to make a freight only invoice, you must have an invoice model where the packing list requirement is relaxed. To do this, you have to go (F8) Options menu then choose Auxiliary Utilities. In option # 35 under Auxiliary Utilities, you can create an invoice model called *Freight* or any invoice model name you want. Then go ahead and add a new invoice under that model and do not select a packing list. Enter the freight amount on the invoice add screen, and then when prompted to select an inventory item, press ESC. MOD2 will ask you if you are entering a freight only invoice. Confirm by typing "YES" and finish adding the invoice.
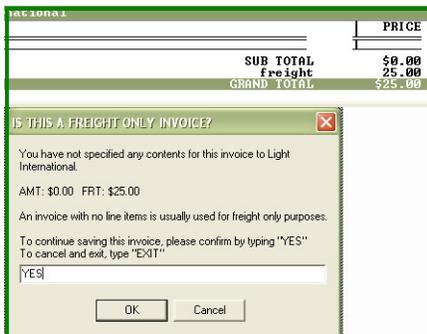
Did you know that..

You can customize a spreadsheet report in MOD2? This feature gives you the control to display the information you want, the arrangement of its contents, and you may even add subtotals to your report.

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More information about Pricing History...

When you display the pricing history of a particular inventory item, it will show you various price information on that item.

Cost Price, Selling Price, Retail Price, and Wholesale Price are just price buckets where you could enter in the values. It's good for reference.

True Cost is the weighted average of the item including all associated expenses, duties, and surcharges. Below the True Cost are mark-ups which are helpful price suggestions.

You are also showing 12 months statistics which indicates the average, lowest, highest, and most recent price among your customers.

Finally, at the bottom you can see the recent history of transactions for the item.

This screen shows the pricing history of the item and it also shows price mark-ups.

This screenshot shows you different price options when adding items in a packing list.

Another cool thing about the Pricing History is that when you make a new sales order for an item, it will display the last price you sold the item at. You will now have an idea and suggestion on what price to set that item for that client. It gives you the option to change the price of that item or to sell it with the same price. If you do not want to select one of the listed prices, you can enter one manually as shown below:

The Specify Manually option allows you to enter whatever price you like. Use it when a set price has already been agreed upon.

Frequently Asked Questions

Q²: How do you change address of clients in Mod2?

A²: To change a client's address, you should go to (F4) Client menu, (F3) Modify, and then enter the client name for which you want to change the address. However, your security settings might prevent you from going to client modify. So in this case, ask your supervisor or manager about this setting.

Q³: How can I determine which customer(s) purchased a particular style the most within a certain period of time?

A³: The first thing you need to do is to go to (F1) Sales, (F4) Report on Sales, and then select the report type **Customers**. Filter your report by choosing the date range and the particular style.

```
>> REPORT IT!
REPORT TYPE              : Customers
Date range               : 01/01/05 to 02/28/06
Due Date range           : NONE
Invoice models           : ALL
Include credit note [ret]: YES
Only credit note [ret]   : NO
Particular division(s)   : NO
Particular customer      : NO
Particular customer PO#  : NO
Particular Master Account: NO
Particular Distr. Center : NO
Particular SalesPerson   : NO
Particular Comm Strategy  : NO
Particular Territory     : NO
Particular Ship-To       : NO
Particular style(s)      : YES
Particular Terms         : NO
```

Q⁴: How does Auto-Pack in MOD2 work for garments?

A⁴: Auto-Pack can be performed on the point of packing and it will automatically allocate the exact amount needed in order to fulfill the order. In the event that not enough goods are available, the system will alert the user on which items needs to be replenished. You can use Auto-Pack for non-garment related items and sell. MOD2 will take inventory from the oldest receiving.

```
MOD2 PRINT MA
                    select items to
1> PACK IT NOW
2> Internal Sales Order (for Warehouse
3> Internal Sales Order (for Warehouse
4> Internal Sales Order "Chain Store"
5> Outgoing Sales Order (for Customer)
```

AUTO-PACK SUCCESSFUL

ℹ AUTO-PACK was successful.

You may now review the goods selected to be shipped or simply go ahead and save PACK LIST # E123.

[OK]
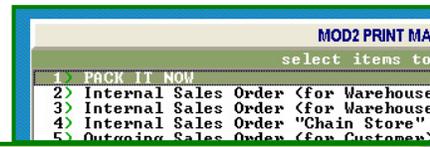
Q⁵: I want to create a report that shows me all the sales orders that are pending for factor credit approval. What option should I choose so I can generate this report?

A⁵: Go to (F5) Sales Order, (F6) Open and Pending and apply a "Z" filter. Finally all sales order credit managers get one-touch access to sales orders pending credit approval through the (F7) option.

```
-=≡ Select an Option/Filter ≡=-        ✕
Model            : ALL MODELS
Client           : ALL CLIENTS
Sort Method      : by cust due date
Tentative Factor : ALL FACTORS
Approval Status  :          Select Approval Status   ✕
Division         :     1  PENDING
Salesperson      :     2  DECLINED
Reset All Filters :    3  APPROVED
                       4  NONE (blank)
```
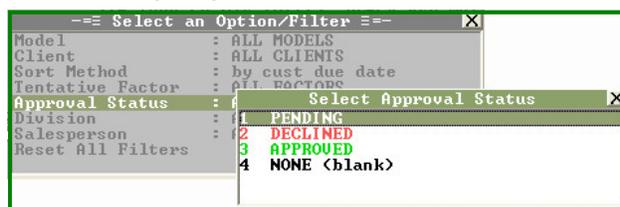
You could also go to (F4) Reports on Sales Orders, and then (F1) Standard Report. Under Standard Report click on the option Factor Approval Status and choose Pending Only. This will filter the report and will display all sales order with pending factor credit approval.

Q⁶: Is it possible for me to print all the forms there are in MOD2?

A⁶: Yes. MOD2 can print all its forms with your own data. This can be done using an auxiliary option. Contact MOD2 Tech Support for more details.

Frequently Asked Questions

Q⁷: I want to restrict some of the MOD2 users in my company from being able to see the greige goods and the finished woven from the inventory. How can I do that?

A⁷: You have to set a security right for those users in the Security Manager. The security manager can be found under the (F8) Options menu. You will then have to check rule #261 to restrict the user from viewing the finished woven, and rule #263 to restrict the user from viewing the greige goods.

```
261 [√] = restrict client from viewing inventory folder Finished Woven
262 [ ] = restrict client from viewing inventory folder Finished Knit
263 [√] = restrict client from viewing inventory folder Greige Goods Woven
```

Q⁸: I see summary inventory in my items. How can I correct this situation?

* The goal here is to have no summary goods.

A⁸⁻¹: [detailed mode] To balance a Detailed Inventory, first you need to make sure you have the name "Clean-up" defined in the system. If not, define one and place it under "Normal Active Account". Create a *Packing List* and *Invoice* at *Zero Cost* under the name *Clean up* for the quantity to be adjusted. As soon as you finish adding a *Packing List* and *Invoice*, go to *Location-Info* or *E.I.S.* to determine if the detailed inventory is corrected.

```
PACK LIST:E124          Date: 01/20/06      PACKED FOR: CLEAN UP
QUANTITY STYLE# COLOR # PIECES DESCRIPTION                          PRICE
     240 JUSI   CREAM      1 ‡ 100% Pina 57"                         0.00
     240                   1                          GRAND TOTAL   $0.00
```

A⁸⁻²: [summary mode] Add a *Receiving* using the "*ADJUSTMENT*" model and receive it under your company's name. Once the system prompts you to enter the Style#, type-in the style number you wish to adjust and press enter. Highlight the color then press enter, and then type in the quantity. *Note:* Use a positive quantity if your actual physical count is more than what you have in your system. Otherwise, do the opposite. The system will prompt you to accept your adjustment. As soon as the system accepts your adjustment, go to the *Location-Info* or to *E.I.S.* to determine if the summary inventory has been corrected.

```
RECEIVE GOODS mode ✕
ADJUSTMENT
SUMMARY
DETAILED
ASSIGN BAR CODE
FROM A PROCESS
WAIT TO ARRIVE
RETURN  MOD2 : User Mod2 Test User @ MOD2 Inc. second
RECEIVE GOODS:ADJ6475          Date: 01/20/
QUANTITY STYLE# COLOR WIDTH       DESCRIPTION
    -240 JUSI   CREAM 57"         100% Pina
    -240
```
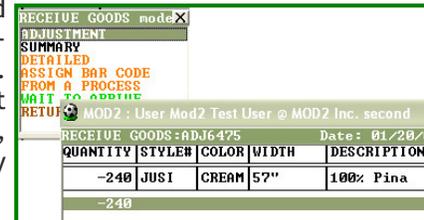
Q⁹: I want more space for my notes when sending fax cover sheets, how can I do this?

A⁹: When sending a fax cover sheet to a client, after you have entered/confirmed the recipient's information, check *Compact Layout* so that when printed, the fax cover sheet will have more space for your notes and comments.

```
Check Options        ✕
☐ Urgent
☐ For Review
☐ Please Comment
☐ Please Reply
☐ User Fillin
☑ Compact Layout
```

Q¹⁰: How can I mark the clients in MOD2 as "active" or "inactive"?

A¹⁰: Go to F4 Client then choose Modify. Enter the name of the client that you want to change the status then go to the bottom part of the screen where you will see the option *Active/Inactive*. Press Enter to view these options, click on the one that you prefer. But typically, you do not need to change this setting.

In MOD2, when a certain client is not being used or has no activity for a long time, it makes the client status *INACTIVE* (if the status is managed by mod2). For example, if you're making a purchase contract and cannot see your supplier's name on the list, it's because you haven't used that supplier for a long period of time and mod2 changed its status to INACTIVE.

Frequently Asked Questions

Q¹¹: I want to send a fax to several clients all at the same time. How can I do this in MOD2?

A¹¹: *MASS Cover Sheet* will let you send multiple cover sheets in just one shot and this option is found under *Clients* then *Cover Sheet*. This feature can also be used to print multiple cover sheets and even send it through email.
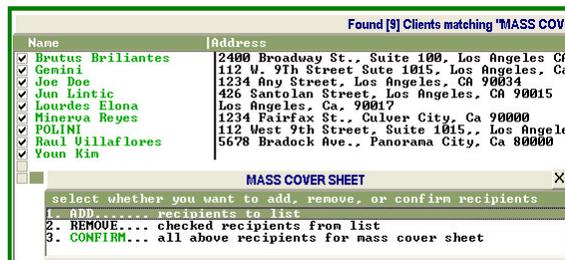
Q¹²: Is there a way in MOD2 where I can see all the Sales Order for a Particular Color of a Style?

A¹²: All Sales Orders of a particular style and color can be viewed by following this procedure: Select (F2) Inventory menu and then choose (F2) Display. Type in the style you are looking for, highlight the item, then press the **right** arrow key to display the EIS. You could also check the item, select the Sales Order option or the EIS option from the menu at the bottom of the screen and it will then display all the Sales Orders of the particular color of the style you selected.
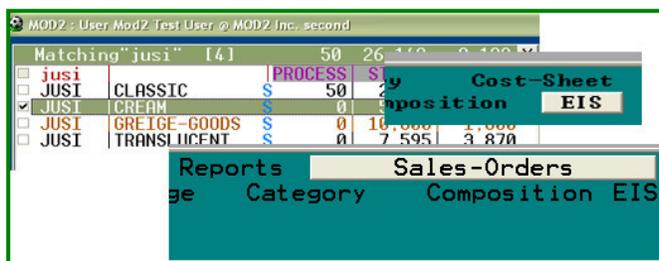
Q¹³: What is "Minimum Acceptable Accounting Date" (MAAD)?

A¹³: It is a Feature in Mod2 where users can not change or add any financial transactions dated before the minimum acceptable Accounting date. Once the prior period has been balanced and reconciled, setting the MAAD will prevent users from affecting the financials of that period and before.

Q¹⁴: How do you set the minimum acceptable date for accounting?

A¹⁴: From Main menu, go to (F4) Clients, and then (F9) Options , then select # 3 Minimum Acceptable date for accounting.
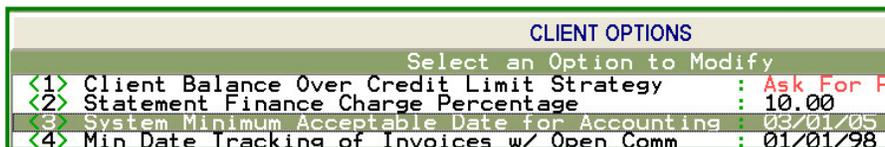
Q¹⁵: What transactions are considered financial?

A¹⁵: Invoices, credit notes, receivings, and advance deposits are a few that are considered financial.

Q¹⁶: How can I find out if I have pending faxes?

A¹⁶: Go to (F4) Clients menu and type in your user name and display it. Choose the option Fax/Email History to view all of the faxes that you have sent and those that are still pending.

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Tech Stuff

Swiss Memory USB

Introducing the ultimate geek tool! The popular Swiss Army penknife is now available with a 2GB capacity USB flash drive in the rubyRED and retroALOX version. In addition to this tool, it still has the normal tools like knife, scissors, screw driver, nail pile and, in the rubyRED version, also LED light and ballpoint pen. There is also no need to worry about bringing your USB storage device to places with security like airports because the flash drive can actually be detached.

Source: http://www.thinkgeek.com

What's New in MOD2

Check out some of the latest features included in your system updates:

♦ The Process Adding screen now has a drop down list for the Ship Via.
♦ Bill of Lading Defaults may now be set in the installation screen.
♦ The Client Adding screen has been adjusted to a larger size.
♦ [New Form] Sales Order Approval Form, Wire Transfer Form
♦ The display screen for an invoice with multiple packing lists now shows "See Pack Lists" for the ship-to if the shipments went to different destination.
♦ Home Furnishing Contracts will no longer show zero if the volume and weight per box were not set to any number.
♦ Fabric Specification Sheet (New Form): Previously the only available printout was blank, now MOD2 allows the users to type in the details of the sheet.
♦ Invoice Form now allows 6 note lines to be printed. The font shrinks when there are 6 note lines and is printed normally when it is 4 and below.
♦ Pricing History "New Feature" (*see details on page 1*).
♦ EDI 810 (Invoice) Reprint feature now advises if it has already been transmitted.
♦ Chain Store Picking Sheet printing may now be set if it is important for the customer to assign specific trays on their printer. This can be set in the *Installation*.
♦ Consolidated Bill of Lading can now be edited to remove the last packing list.
♦ Form Logo's are width maximized.

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